

2006 Life Sciences Industry Summit

Building Critical Mass: Long Island at a Tipping Point

Hilton Long Island/Huntington - May 4, 2006

Summit Agenda

7:30am **Registration & Exhibit Hall Set-Up**

8:00am **Opening Plenary - Bioethical Challenges for the 21st Century** Salon C

Wayne Shelton, Ph.D., Director, Program on Ethics & Health Outcomes, Alden March Bioethics Institute

9:00am **Concurrent Session One**
(A) **Corporate Showcase I: Emerging Firms** Salon D

Innovation is the hallmark of small entrepreneurial firms, and Long Island has a proven tradition of innovation. Executives from several of Long Island's most promising new companies discuss the technologies and business strategies that will make them industry leaders.

Panel Moderator: Merrill Kraines, Partner, Fulbright & Jaworski L.L.P.

Panel Members: Daniel Grande, M.D., Tissue Genesis, Inc., James Hayward, Ph.D., Chief Executive Officer, Applied DNA Sciences, Inc., Tom Higgins, President, NBS Technology, LLC, Yi-Xian Qin, Ph.D., Co-Founder, AcousticScan Inc.

(B) **Moving Into Clinical Trials: What Every Life Sciences Company Should Know** Salon A

The majority of life sciences companies in the region are early stage firms pursuing research and development activities to move their products and services towards market. For new therapeutics and diagnostics, the FDA regulated clinical trial process is a significant and expensive barrier to market entry. Experts will provide companies with insights into preparing for human testing and gearing up for working with the FDA.

Panel Moderator: Suzanne LoGalbo, Of Counsel, Thompson Hine, LLP.

Panel Members: Marilyn Corretto, Small Business Representative, U.S. FDA, Dennis E. Guilfoyle, Ph.D., Pharmaceutical Microbiologist, U.S. FDA, Glen Park, Senior Director, Clinical & Regulatory Affairs, Target Health, Inc., Jeffrey Yablon, President, PharmaScan Clinical Trials, LLC

(C) **Translational Research, Intellectual Property, and the Critical Path to Market** Salon B

There remains a significant gap between intellectual property generated at an academic institution, and the commercialization of technology by a life science company. The development and management of intellectual property, as well as the role of translational research to drive commercialization will be discussed. IP valuation, IP marketing strategies, estimating market potential, and critical path management will be considered, as well as the identification of funding sources to support novel product development efforts.

Panel Moderator: Clinton Rubin, Ph.D., Director, Center for Biotechnology, Stony Brook University

Panel Members: Michael Bielski, J.D., ipCapital Group, Inc., Peter DeLuca, J.D., Partner, Carter, DeLuca, Farrell & Schmidt, LLP, Tedd Fenn, Cold Spring Harbor Laboratory

10:30am **Concurrent Session Two**
(A) **Corporate Showcase II: Expanding Firms** Salon D

The life sciences industry reflects a pipeline of companies from early-stage start-ups to Fortune 500 corporations. Learn about companies that are poised for exponential growth as leaders from several of New York's expanding life science firms discuss their products and their future.

Panel Moderator: Sarah Hewitt, Partner, Brown Raysman Millstein Felder & Steiner LLP

Panel Members: Lawrence Siebert, CEO, Chembio Diagnostic Systems, Inc., Valerie Alliger-Bograd, Frontier Pharmaceuticals, James Hainfeld, Ph.D., President, Nanoprobes, Inc.,

(B)	Emerging Technology Showcase	Salon A
<p>Academic research infrastructure, as well as federal grants and awards have allowed for increased discovery and innovation. Academic investigators will discuss these emerging technologies and their potential for commercialization.</p>		
<p>Panel Moderator: Anil Dhundale, Ph.D., Director of Scientific Affairs, Center for Biotechnology Panel Members: Louis Pena, Ph.D., Brookhaven National Laboratory, Feinstein Institute for Medical Research (Invited), Stony Brook University (Invited)</p>		
(C)	Local and State Government Support of the Life Sciences Industry	Salon B
<p>In order to make Long Island a vibrant place where the life sciences community can thrive, local and state government must work proactively to provide incentives for corporate growth and expansion. Several new programs are on the horizon, and there are a variety of economic development tools already in use. Government professionals will present opportunities meant to drive the life sciences industry towards success.</p>		
<p>Panel Moderator: Michael Watt, Executive Director, Long Island Partnership Panel Members: Roger Biagi, Director of Government Relations, NYSTAR, Barry Greenspan, Regional Program Administrator, Empire State Development, Lisa Broughton, Bio/High Tech Development Specialist, Department of Economic Development, Suffolk County, Jon Kaiman, Supervisor, Town of North Hempstead, Michael Schaffield, Department of Economic Development, Nassau County</p>		
12:00pm	Luncheon Keynote “The View from 2030: The Future of the Life Sciences”	Salon C
<p>Richard Worzel, C.F.A., Leading Futurist and Best Selling Author</p>		
2:00pm	Concurrent Session Three	
(A)	Corporate Showcase III: Expanding/Established Firms	Salon A
<p>The retention of expanding companies is vital to the future success of the life sciences community in the region. Several firms are committed to local development for continued access to the resources Long Island and the surrounding region has to offer the life sciences industry. Learn about companies that are poised for exponential growth as leaders from several of New York’s expanding life science firms discuss their products and their plan for growth.</p>		
<p>Panel Moderator: Michael Luciani, Leader, Center of Excellence for Life Sciences, Gilbane Building Corporation Panel Members: Harvey Brandwein, Ph.D., President, IRX Therapeutics Inc., W. Paul Constantine, Ph.D., Senior Vice President, Marketing, Sales & New Product Development, Misonix Inc., Representative, Fonar Corporation</p>		
(B)	Building and Retaining a Management Team - “You Get What You Pay For”	Salon B
<p>An experienced management team is often the difference between commercial success and business failure. This panel will present everything you ever wanted to know about compensating a management team, from start-up to commercialization.</p>		
<p>Panel Moderator: Neil Solomon, Ph.D., Neil Michael Group, Inc. Panel Members: Ross Grossman, Vice President, Human Resources, Regeneron Pharmaceuticals, Jeffrey Hwang, Chief Financial Officer, IRX Therapeutics, Inc., David Sudolsky, Principal, BioVenture</p>		
3:30pm	Closing Plenary: Mobilizing the Region’s Assets to Find a Cure	Salon C
<p>Father Tom Hartman, God Squad</p>		
	Closing Remarks	Salon C
<p>LILSI continues to pursue an aggressive legislative agenda of benefit to the regional and statewide life sciences community. The strategic vision for the future will be presented, as well as the success metrics and programmatic recommendations the organization advocates.</p>		
<p>Joseph Scaduto, Executive Director, Long Island Life Sciences Initiative (LILSI) James Hayward, Ph.D., Founder, Biocogent, Ltd; Chairman, LILSI</p>		
	Closing Cocktail Reception	Watercolors Atrium